

Virginia Port Authority Board of Commissioners
Marketing/Business Development Committee Meeting
March 15, 2011
Open Session Minutes

Committee Members Present:

Stephen M. Cumbie, Committee Chair
Joe B. Fleming
Allen R. Jones, Jr.
Barbara J. Fried

Absent:

Thomas M. Wolf, Committee Vice Chair

Commissioners Present:

John G. Milliken, Chairman
Deborah K. Stearns, Vice Chairwoman
Mark B. Goodwin
J. Granger Macfarlane
Michael J. Quillen
Manju S. Ganeriwala, State Treasurer

Staff:

Jerry A. Bridges, Executive Director
J. J. Keever, Senior Deputy Executive Director, External Affairs
Rodney W. Oliver, Deputy Executive Director and CFO
Jeffrey Florin, Deputy Executive Director, Operations and COO
Russell J. Held, Deputy Executive Director, Development
Carla Welsh, Public Relations Program Manager
Debra J. McNulty, Clerk to the Board

Guests:

Jeffrey R. Allen, Assistant Attorney General
William M. Grace, VIT Director
Joseph A. Dorto, President and CEO, VIT
Joseph Ruddy, Executive Vice President and Chief Operating Officer, VIT
Regina Brayboy, Vice President, Administration and Financial Services, VIT
Thomas Capozzi, Vice President, Global Sales and Customer Service, VIT
Ed McCarthy, Director, Operations and Labor, VIT
Kevin Cotter, Assistant Director, Engineering and Maintenance, VIT
Robert Nestor, Manager, Pricing and Strategic Planning, VIT

Pursuant to call by Mr. Cumbie, the Marketing/Business Development Committee convened an open session on this date at 10:10 a.m., in the Authority's Conference Room, 600 World Trade Center, Norfolk, Virginia.

At this time, Ms. Fried presented a motion, seconded by Mr. Fleming, that the Marketing/Business Development Committee convene a closed session to hear updates on Business Development activities pursuant to the requirements of the Virginia Freedom of Information Act and in accordance with § 2.2-3711(A)(5) of the Code of Virginia, "...Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community".

At 11:25 a.m., by motion proposed, seconded and carried, the meeting resumed in open session and the following resolution was read by Ms. Fried and seconded by Mr. Fleming:

"Whereas, the Virginia Port Authority Marketing/Business Development Committee had convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, Section 2.2-3712 of the Code of Virginia requires a certification by the Marketing/Business Development Committee members that such closed meeting was conducted in conformity with Virginia law;

Now, therefore be it resolved, that the Marketing/Business Development Committee hereby certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion convening the closed meeting were heard, discussed or considered by the Committee."

The resolution passed by a roll call vote of the Committee members as follows:

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|--------------|-------------------------------|
| <u>Ayes:</u> | <u>Absent During Meeting:</u> |
| Mr. Cumbie | Mr. Wolf |
| Mr. Fleming | |
| Mr. Jones | |
| Ms. Fried | |

There were no public comments. The meeting adjourned at 11:28 a.m.

Respectfully submitted,

Debra J. McNulty
Clerk to the Board