
GREEN OPERATORS "GO" Program: Voluntary diesel truck retrofit program



The Green Operators (GO) program provides rebates to retrofit older vehicles with more emission-efficient engines and recognizes partners for setting and achieving goals for reducing air pollution and greenhouse gases associated with the transport of goods.

Green Operator Trucking Firms

Andy's Trucking - Robert Doyan, President

Local Operations Keysville, VA - Contact (434) 736-2429

Andy's Trucking was the first trucking company to participate in the Green Operator program, joining at the inception in 2007. Andy's Trucking is an independent business located in Keysville, Virginia.

Evans Delivery Company, Inc., - Bert Evans, President

Headquarters Schuylkill Haven, PA - Contact (570) 385-9048

Century Express - Ed O'Callaghan, President of Century Express

Local Operations Suffolk, VA - Contact (757) 923-0037

The Evans Network of Companies is a market-leading logistics partner with revenues over \$150 million with six divisions: West Motor Freight, All Points Transport Corp., Hale Intermodal Trucking, Century Express, Evans Delivery Company and DM Transportation Management Services. The Evans Network has a fleet of over 1,350 tractors and 80 terminals throughout the country, providing transportation services in the intermodal, flatbed and van trucking markets. Evans Delivery Company and Century Express have taken a leadership role with their commitment to retrofit 56 independent owner-operator trucks under the GO program. Under their direction, 35 trucks in the Hampton Roads area have been retrofitted with diesel muffler filters and diesel oxidation catalysts. Evans and Century Express have been instrumental in promoting the program to other interested trucking companies in the area as well as other ports throughout the country.

Gilco Trucking CO. - Shirley Roebuck, General Manager

Local Operations Portsmouth, VA - Contact (757) 398-0679

Gilco Trucking ships a wide range of goods from the Port of Virginia. As of January 2010, 11 owner-operator trucks have been retrofitted by Gilco.

C&K Intermodal Trucking - Mike Burton, President

Headquarters Chicago Ridge, IL - Contact (773) 229-2222

Local Operations Chesapeake, VA - Contract (757) 382-0001

The Port's largest trucking company; C&K focuses its operations in the Midwest, Southeast and Northeast, providing reliable service to and from the railyards and ports. C&K completes over 300,000 moves annually and has demonstrated above-industry revenue growth in each of the last 10 years. C&K has committed to retrofit 21 trucks prior to September 2010.

GTL Transport - Danny Glover, President

Local Operations Suffolk, VA - Contact (757) 934-2366

Established in 1977 to serve the transportation needs of the peanut industry located in Suffolk, Virginia and the surrounding areas, GTL Transport's current focus is on intermodal drayage, serving the ports and rails of Hampton Roads throughout Virginia, North Carolina, South Carolina and Maryland. GTL has committed to retrofitting 55 trucks prior to September 2010.

*D.D. Jones Transportation Services, Inc. - Frank Borum, President
Local Operations Chesapeake, VA - Contact 9757)-494-0200 or 1-800-DDJ-4SVS*

The D.D. Jones Transportation Services, Inc. company is one of the operating companies within the D.D. Jones, Inc. family that focuses on supporting our customer's transportation needs. D.D. Jones is committed to the error-free handling of entrusted cargo and services customers of all sizes including Ford Motor Co., TDS-US, Printpack Inc., Stihl Inc., APL Steamship CO., JC Penney, Thomson Consumer Electronics, Electrolux, and International Paper. D.D. Jones has committed to the retrofit of 20 trucks in its fleet by July 2010.

Green Operator Program Information

In January 2009, the Virginia Port Authority teamed with the Virginia Department of Environmental Quality and the Environmental Protection Agency to re-launch its diesel retrofit program that encourages local trucking companies to voluntarily retrofit and reduce emissions from trucks servicing the Port. The Port's "Green Operator" or "GO" Program expects to retrofit 175 to 200 trucks by September 2010. Virginia is the first state in the nation to receive federal money to assist in building a voluntary program specifically for creating a cleaner, more fuel-efficient fleet of local trucks. The retrofit of 41 local owner-operator trucks has been completed as of January 20, 2010. Six trucking firms with local operations have committed to an additional 101 retrofits prior to September 2010.

Green Operator Managing Partners

Virginia Port Authority, <http://www.portofvirginia.com/>

Virginia Department of Environmental Quality, <http://www.deq.virginia.gov/>

US Environmental Protection Agency, <http://www.epa.gov/>

Mid-Atlantic Regional Air Management Association, <http://www.marama.org/index.html>

Virginia Clean Cities, <http://www.hrccc.org/>

Program Funding

\$258,000 – FY2009 Diesel Emission Reduction Act

\$942,000 – American Reinvestment and Recovery Act

\$1.2 Million – TOTAL

For More Information

Please visit <http://www.portofvirginia.com/corporate/environment/go-program.aspx>, or contact Heather Wood, Virginia Port Authority Director of Environmental Affairs, at (757) 683-2152 or hwood@portofvirginia.com.

In Memoriam

"Green Operator" is dedicated to the memory of Martin H. "Martie" Schlosser,
VPA Intermodal Coordinator and "Green Operator" Program Sr. Managing Partner

A special thanks to our funding partners

The Green Operators Program developed from a Virginia Port Authority pilot program that provided trucking companies with low-cost financing to purchase diesel trucks with more emission-efficient engines or rebates to retrofit older models for efficiency. The Virginia Department of Environmental Quality, through grants from the US Environmental Protection Agency's National Clean Diesel Campaign Program and the American Recovery and Reinvestment Act, has committed funding to expand the programs reach and impact.

